



## *Module Syllabus*

Module Title:	International Trade Law	Module No: 410331		
Pre-requisite:				
Module level: Third year		Module Type: specialization requirement		
Credit Hours: 3 Credit Hours	Lecture Time	Daytime Study	Evening Study	
Programme of Study: Daytime & Evening Study				

<b>Instructor Name</b>	<b>Academic rank</b>	<b>Office Phone</b>	<b>Office Number</b>	<b>E-mail</b>

<b>Module coordinator</b>	<b>Academic rank</b>	<b>Office Phone</b>	<b>Office Number</b>	<b>E-mail</b>
<b>Dr. Bassam Tarawneh</b>	<b>Assistant professor</b>	<b>375</b>	<b>313</b>	<a href="mailto:b-tarawneh@philadelphia.edu.jo">b-tarawneh@philadelphia.edu.jo</a>

<b>Office Hours</b>	<b>Special Educational Guidance</b>	<b>Tutorial Guidance</b>	<b>Research</b>

### **Module Description**

The international trade law course is a brief study of the topics of electronic commerce such as foreign investments and the movement of capital and international companies, the import and export of goods, customs restrictions, foreign concessions. The course also presents a historical synopsis of the origin, characteristics, sources and customs of international trade law, and also the efforts of the United Nations and the World Trade Organization for organizing and unifying the norms of international trade through the committees that they formed for this purpose, foremost of which is UNCITRAL and UNCTAD. Moreover, the course includes an introduction to the general principles of international trade contracts, the manner of formulating and negotiating them, and studying some of these contracts such as the international transport law, the international maritime sales contracts, the letters of credit contracts, in addition to studying some of the new contracts that have economic aspects such as information and technology transfer contracts; also, a brief study of international trade arbitration and its rules, and a brief overview of the Vienna international sale of goods convention 1980 and the GATT agreement.

### **Module Aims:**

The aims of this module are as follows:

1. provide students with basic as well as advanced knowledge in the principles and concepts related to the international Trade Law, its historical development and sources
2. introduce students to a variety of topics related to the international Trade Law, including social, economic and financial issues amongst other issues whose impact may extend beyond the framework of Law
3. develop students cognitive and analytic skills in dealing with specific procedures related to International Trade as well as the ability to apply theoretical knowledge into actual and/or presumed cases
4. prepare and formulate most of the international trade contracts as well as negotiate over them, not to mention the methods of intact formulation of these contracts

**Learning Outcomes** (*Knowledge & understanding, intellectual skills, practical skills & transferable skills*)

**At the end of this module, a student will be able to:**

A/1 understand the basic elements in International Trade Law along with its application in Jordan, legislations, related agreements together with the judicial applications

A/4 become familiar with topics related to International Trade Law

A/5 become familiar with the different local as well as international institutions and agencies that are linked to international Trade Law, as well as the development of such institutions, not to mention its procedures and specialties, including the international Trade Chamber from which information to backup knowledge may be derived

B/4 search through international Trade Law in order to derive information to backup knowledge

C/2 utilize paper and electronic library along with other learning sources to develop the skills in using modern techniques and information technology

C/3 prepare research papers, reports, and working papers and legal articles related to the International Trade Law in compliance with a legal scientific methodology

C/5 prepare and formulate papers, documents and contracts that are related to the international trade along with the appropriate means of negotiating over them

D/2 effectively communicate with others on both an individual as well as a group level and to show team spirit

D/5 deal with topics related to the local and international community as well as the institutions that are concerned with the International Trade Law

D/6 be prepared in-advance to undertake tasks, manage time precision and a high level of responsibility, as well as assess personal capabilities and benefit from feedback

### **Practical Training (Depends on module Practice**

<b>Practice negotiations of international trade contracts and the formulation of some contracts</b>
<b>Discussion of practical cases in commercial arbitration</b>
<b>Field visit and an outside lecturer, practical training</b>
<b>Research paper</b>

## Teaching Methods

Methods	Number of Lectures	Scores' distribution
Lectures	34	80
Multipurpose room and field visits	5	..
Student's involvement in seminars, tutorials, and group discussions	5	5
Quizzes and Assignments	4	10
Paper research & Essays (maximum of 3000words)	...	5
<b>Total</b>	<b>48</b>	<b>100</b>

## Modes of Assessment

Modes		Score	Date
<b>Exams</b>	First exam (written)	<b>15</b>	
	Second exam (written)	<b>15</b>	
	Final exam (written)	<b>50</b>	
Multipurpose room and field visits			
		<b>5</b>	
Students involvement in seminars, tutorials and discussions			
Quizzes and assignments		<b>5</b>	
Paper research essays		<b>10</b>	
<b>Total</b>		<b>100%</b>	

## Module Outline

This module consists of (48) hours allocated into (16) weeks, (3) hours a week, divided as follows:

Week	Subject	Notes
1 <sup>st</sup>	A general introduction in defining international Trade and its items	
2 <sup>nd</sup>	A general approach to the international Trade Law/principles, traits, sources and usages	
3 <sup>rd</sup>	Efforts of United Nations and World Trade Organization (WTO) in unifying the basis of the International Trade Law	
4 <sup>th</sup>	General principles in the international trade contracts/ negotiations, formulation and impact of the international trade contracts	
5 <sup>th</sup>	Applied training in the formulation and negotiations of international contracts	
6 <sup>th</sup>	International tenders contracts and their rules	
7 <sup>th</sup>	International maritime sale contracts: types and rules	
8 <sup>th</sup>	Documentary Credit contracts/ international basis and usages	

9 <sup>th</sup>	Applied practice/ examining sample contracts for the International Transport, International Sales and Documentary Credits	
10 <sup>th</sup>	International commercial arbitration/ definition and advantages, traits and principles	
11 <sup>th</sup>	International commercial arbitration/ basis, rules and procedures	
12 <sup>th</sup>	Applied practice on international commercial arbitration	
13 <sup>th</sup>	Economic based International contracts/ Technology transport, Information data, and industrial authorization	
14 <sup>th</sup>	Economic based international contracts/project transfer, Oil Projects Trust and tax committees	
15 <sup>th</sup>	The Vienna Agreement for international Sales of Goods 1980	
16 <sup>th</sup>	Free Trade agreement (GATT)	

### Reading List

#### A- Recommended Text Book

Book Title	Author	Edition	Publisher	Publishing Year
Almujaz in the International Trade Law	Dr. Talib H. Musa		Althaqafeh Publishers	2001

#### B -Additional Reference *(Student will be expected to give the same attention to these references as given to the textbook)*

Book Title	Author	Edition	Publisher	Publishing Year
The International Trade Law	Hamzah Haddad			
The International Trade Law	Fawaz S. Kbara			
The International Trade Law	Mahmood Al-Kilani			

#### C -Legal Journals & Magazines

The Jordanian Law Society Journal
Law Journal
The official Newspaper

#### D -Useful Websites

<a href="http://www.findlaw.com/01topics/25intenrrade">www.findlaw.com/01topics/25intenrrade</a>
<a href="http://www.law.cornell.edu/topics/trade.html">www.law.cornell.edu/topics/trade.html</a>
<a href="http://www.tradelaw.com">www.tradelaw.com</a>
<a href="http://www.iccarab.org">www.iccarab.org</a>

**Attendance Policy** (See Article 8 of the University regulation Guideline)

Attendance will be taken by the instructor at the beginning of each class. **On-time** and **regular** attendance is necessary for you to successfully achieve a good mark. Habitual tardiness is considered to be rude and disruptive behavior. An absence is recorded for any reason the student fails to attend class. However, an accumulation of 15% absentia of the total module's hours result in that student will be withdrawn from the module by the module's instructor.

**Module policy requests**

The instructor is the last person to enter the lecture room and the first to leave, therefore, students will not be permitted to attend the class once the lecture has started.

Cellular phones or beepers must be turned off or put on silent during the lecture. If for any reason a student receives a call in the lecture, he/she should leave the classroom out of courtesy for fellow students. However, students should keep in mind that he/she will not be allowed into the classroom

**Expected Workload**

On average, the student is expected to spend at least ( ) hours per week of self-studying for this module. The student will be expected to spend 1 hour for reading the lecture's topic before the lecture's due time and half an hour for revision of the lecture.

From time to time, I will give you a quiz which will be counted towards the total average of the module, and the aim of these quizzes is to see how prepared you are for a given lecture.

***My role is to help you to understand the module's material, so please don't hesitate to ask if you are unclear about anything.***

**Important Dates & Holidays**

DATE	SUBJECT	NOTE
Oct 4	The start of Ramadan	Ramadan is holiday for Evening Study students
Nov 3-5	Festival of Eid al-Fitr	Public Holiday
Nov 14	Commemoration of the late King Hussein's birthday	Public Holiday
Dec 25	Christmas Holiday	Public Holiday
Jan 1	New Year	Public Holiday
Jan 9-12	Festival of Eid Al-Adha	Public Holiday
Jan 30	Birthday of HM King Abdullah II	Public Holiday
Jan 31	Islamic New Year (Hijra New year)	Public Holiday

***Good Luck!!***