



Philadelphia University
Faculty of law
Department of -----
----- semester, 2007/2008

Course Syllabus

Course Title: International Trade Law	Course code: 410331
Course Level: : third year	Course prerequisite (s) and/or corequisite (s): specialization requirement
Lecture Time:	Credit hours: 3 Credit Hours

Academic Staff
Specifics

Name	Rank	Office Number and Location	Office Hours	E-mail Address
Dr. Bassam Tarawneh	Assistant professor	313		<u>b-tarawneh@philadelphia.edu.jo</u>

Course module description:

Module name: International trade law **Prerequisite: Introduction to commercial law**
Module number: 410331 **Module number: 330270**

The international trade law course is a brief study of the topics of electronic commerce such as foreign investments and the movement of capital and international companies, the import and export of goods, customs restrictions, foreign concessions. The course also presents a historical synopsis of the origin, characteristics, sources and customs of international trade law, and also the efforts of the United Nations and the World Trade Organization for organizing and unifying the norms of international trade through the committees that they formed for this purpose, foremost of which is UNCITRAL and UNCTAD. Moreover, the course includes an introduction to the general principles of international trade contracts, the manner of formulating and negotiating them, and studying some of these contracts such as the international transport law, the international maritime sales contracts, the letters of credit contracts, in addition to studying some of the new contracts that have economic aspects such as information and technology transfer contracts; also, a brief study of international trade arbitration and its rules, and a brief overview of the Vienna international sale of goods convention 1980 and the GATT agreement

Course module objectives:

- 1. provide students with basic as well as advanced knowledge in the principles and concepts related to the international Trade Law, its historical development and sources**
- 2. introduce students to a variety of topics related to the international Trade Law, including social, economic and financial issues amongst other issues whose impact may extend beyond the framework of Law**
- 3. develop students cognitive and analytic skills in dealing with specific procedures related to International Trade as well as the ability to apply theoretical knowledge into actual and/or presumed cases**
- 4. prepare and formulate most of the international trade contracts as well as negotiate over them, not to mention the methods of intact formulation of these contracts**

Course/ module components

- Books (title , author (s), publisher, year of publication)**

Book Title	Author	Edition	Publisher	Publishing Year
Almujaz in the International Trade Law	Dr. Talib H. Musa		Althaqafeh Publishers	2001

- Support material (s) (vcs, acs, etc).**
- Study guide (s) (if applicable)**
- Homework and laboratory guide (s) if (applicable).**
- - Practice negotiations of international trade contracts and the formulation of some contracts**
 - Discussion of practical cases in commercial arbitration**
 - Field visit and an outside lecturer, practical training**
 - Research paper**

Teaching methods:

Lectures, discussion groups, tutorials, problem solving, debates, etc.

Methods	Number of Lectures	Scores' distribution
Lectures	34	80
Multipurpose room and field visits	5	..
Student's involvement in seminars, tutorials, and group discussions	5	5
Quizzes and Assignments	4	10
Paper research & Essays (maximum of 3000words)	...	5
Total	48	100

Learning outcomes:

- Knowledge and understanding

At the end of this module, a student will be able to:

A/1 understand the basic elements in International Trade Law along with its application in Jordan, legislations, related agreements together with the judicial applications

A/4 become familiar with topics related to International Trade Law

A/5 become familiar with the different local as well as international institutions and agencies that are linked to international Trade Law, as well as the development of such institutions, not to mention its procedures and specialties, including the international Trade Chamber from which information to backup knowledge may be derived

- Cognitive skills (thinking and analysis).

B/4 search through international Trade Law in order to derive information to backup knowledge

- Communication skills (personal and academic).

C/2 utilize paper and electronic library along with other learning sources to develop the skills in using modern techniques and information technology

C/3 prepare research papers, reports, and working papers and legal articles related to the International Trade Law in compliance with a legal scientific methodology

C/5 prepare and formulate papers, documents and contracts that are related to the international trade along with the appropriate means of negotiating over them

- Practical and subject specific skills (Transferable Skills).

D/2 effectively communicate with others on both an individual as well as a group level and to show team spirit

D/5 deal with topics related to the local and international community as well as the institutions that are concerned with the International Trade Law

D/6be prepared in-advance to undertake tasks, manage time precision and a high level of responsibility, as well as assess personal capabilities and benefit

Assessment instruments

- Short reports and/ or presentations, and/ or Short research projects
- Quizzes.
- Home works
- Final examination: 50 marks

<u>Allocation of Marks</u>	
Assessment Instruments	Mark
First examination	20%
Second examination	20%
Final examination: 50 marks	50%
Reports, research projects, Quizzes, Home works, Projects	10%
Total	100%

Documentation and academic honesty

- Documentation style (with illustrative examples)
- Protection by copyright
- Avoiding plagiarism.

Course/module academic calendar

This module consists of (48) hours allocated into (16) weeks, (3) hours a week, divided as follows:

Week	Subject	Notes
1 st	A general introduction in defining international Trade and its items	
2 nd	A general approach to the international Trade Law/principles, traits, sources and usages	
3 rd	Efforts of United Nations and World Trade Organization (WTO) in unifying the basis of the International Trade Law	
4 th	General principles in the international trade contracts/ negotiations, formulation and impact of the international trade contracts	
5 th	Applied training in the formulation and negotiations of international contracts	
6 th	International tenders contracts and their rules	
7 th	International maritime sale contracts: types and rules	
8 th	Documentary Credit contracts/ international basis and usages	
9 th	Applied practice/ examining sample contracts for the International Transport, International Sales and Documentary Credits	
10 th	International commercial arbitration/ definition and advantages, traits and principles	
11 th	International commercial arbitration/ basis, rules and procedures	
12 th	Applied practice on international commercial arbitration	
13 th	Economic based International contracts/ Technology transport, Information data, and industrial authorization	
14 th	Economic based international contracts/project transfer, Oil Projects Trust and tax committees	
15 th	The Vienna Agreement for international Sales of Goods 1980	
16 th	Free Trade agreement (GATT)	

Expected workload:

On average students need to spend 2 hours of study and preparation for each 50-minute lecture/tutorial.

Attendance policy:

Absence from lectures and/or tutorials shall not exceed 15%. Students who exceed the 15% limit without a medical or emergency excuse acceptable to and approved by the Dean of the relevant college/faculty shall not be allowed to take the final examination and shall receive a mark of zero for the course. If the excuse is approved by the Dean, the student shall be considered to have withdrawn from the course.

Module references

Books

Book Title	Author	Edition	Publisher	Publishing Year
The International Trade Law	Hamzah Haddad			
The International Trade Law	Fawaz S. Kbara			
The International Trade Law	Mahmood Al-Kilani			

Journals

**The Jordanian Law Society Journal
Law Journal
The official Newspaper**

Websites

www.findlaw.com/01topics/25intenrrade

www.law.cornell.edu/topics/trade.html

www.tradelaw.com

www.iccarab.org